

Business expansion into the Southern African region

This service is offered to businesses who wish to enter the South African or Southern African markets and need on-the-ground support to expand or launch their businesses into a new region. The service includes:

- **The environment** - Advising on the economic, business, regulatory and political environment, including road and port infrastructure.
- **Obtaining permits** - Permits are required to secure industrial land including operations in specific Free Trade Zones; to build; to trade; to import and export products and profits; to register plant and equipment.
- **Setting up companies in South Africa and Southern African Regions** - This will involve a detailed explanation of the regulatory environment to foreign investors; obtaining local legal and audit support; obtaining shelf companies; managing the local tax environment.
- **Setting up new factories and premises** - When building new factories and business premises, Auxilium Africa will provide access to preferred and approved civil engineering and construction service providers; facilitate the sourcing of materials using cost effective local providers, and independent project management support. When purchasing or renting existing factories or premises, Auxilium Africa will source suitable premises and negotiate favourable terms.
- **Planning and resourcing** - Auxilium Africa will source and provide key people in manufacturing, procurement, logistics and transport who in turn will train the local workforce.
- **Establishing services** - Assistance will be provided to obtain essential services such as electricity, water, gas, rates and security.

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About Auxilium Africa

Auxilium Africa was formed to provide incubation and start up services; consulting on business expansion into Southern Africa; and specialist advice on all aspects of mergers and acquisitions.

The company brings to bear in-depth experience from a team of specialist consultants across a diverse range of disciplines, including finance, strategy development, operations and logistics, information technology, marketing and communications, and organisational development.

To contact Auxilium Africa call: +27 (11) 283 7710